

Vietnam Global Consulting
Brochure 2018



THINK GLOBAL - ACT LOCAL

Most law firm brochures read much the same. They tout the firm's lawyers as highly ethical, client-oriented, solutiondriven problem solvers, apparently implying that other firms don't see themselves the same way. We don't know a single law firm that wouldn't say that about its lawyers.

Our lawyers, too, are all that. But we are also more than that.





INTRODUCTION

ABOUT US

VGC is a full-serviced firm, advising clients in wide variety consultancy services including foreign and domestic investment in Vietnam, business law in Vietnam, intellectual property law in Vietnam, banking and finance law in Vietnam, corporate law, commercial law, property and real estate law, tax law, agreement and contract consultancy, arbitration and litigation, M&A, leasing, construction law, employment and labor law, insurance law, enterprise development and management law.

OUR MISSIONS

Our approach is a focus as our slogan THINK GLOBAL – ACT LOCAL, with a vision on GLOBAL standards and tendencies associating with flexibility in LOCAL practice to deliver a high level of professional and most effective service. We offer to clients with comprehensive services focusing on risk-assessment, practical and solution orientation.

OUR INSIGHTS

Our core competency is a team of senior lawyers and associates who are experienced in business and law for years, having the insight consultancy experience in market of Vietnam. We are in full conviction that with a team working together in the strong spirit of teamwork to optimize their skills in the most effective combination, we are always be ready to satisfy specific demands of our clients at the greatest value delivered.

With years of experiences, we have built strong relationships with key State bodies, financial institutions, groups, private enterprises and commercial organizations.

Today, our two offices in Hanoi and Ho Chi Minh City are ready to quickly and most professionally satisfy various demands of clients.

45AB Pasteur, Nguyen Thai Binh Ward, District
1, Ho Chi Minh City, Vietnam.

Tell: (+84) 28 3915 1557
Email: info@vgclaw.com.vn

272 Khuong Dinh, Thanh Xuan District,
Ha Noi City, Vietnam

Email: info@vgclaw.com.vn

RESOURCE

People are our most important resources. In a context of increasing economic uncertainty and organizational complexity, we believe that a company's success does not solely rely on well-designed structures and processes. This is not enough. People imperatives condition business strategy success. The workforce creates individual and collective value through interaction and cooperation within structures and processes, employee engagement and the harnessing of individual discretionary effort, managerial drive and leadership.

Our consulting experts are selected from dynamic and experienced people who have been trained to cope with the latest changes and possess the up-to-date knowledge and skills required for today's challenging and fast-moving environment.

We have also developed and maintain a well-established network of off-counsel and associates throughout the country, allowing us to deliver the best results.

In our organization, our members can develop their careers in an environment that promotes learning, sharing and teamwork.



AREA OF SERVICES

VGC is staffed with lawyers and associates who are capable of providing a multitude of legal services which cover every aspect of doing business in Vietnam. The following are our main areas of practice:

INVESTMENTS

- o New Investment Project
- o Conditional Investment (distribution, direct sales)
- o Representative Office
- o M&A Advisory

PRODUCTS REGISTRATION & REGULATORY COMPLIANCE

- o Product registration, specialize in food, cosmetic, drug, chemicals used for household and medical, pneumatic tires for automobiles.
- o Advertising registration
- o Promotion registration
- o Applying for Certificate of food safety and hygiene
- o Issues relating to products

CORPORATE ISSUES

- o Intellectual Property
- o Corporate Restructure
- o Trademark Licensing
- o Real Estate
- o HS Code Classification
- o Customs Issues (variation, transfer pricing)

EMPLOYMENT AND LABOR

DISPUTE RESOLUTION

RETAINER SERVICE

LEGAL TRANSLATION



INVESTMENT – M&A

Legal advice on investment is our core service. We have success in supporting various investors in making investment decision and implement their project in Vietnam. Scope of service includes:

- Advising on appropriate Investment vehicle either via direct or indirect investment or through M&A action domestic investment or cross border investment entry market survey, pre-feasibility study and feasibility study advising on tax implication and investment incentives legal documents preparation.
- Obtaining necessary license and/or approval from competent authorities.
- Project financing arrangement legal documents preparation.
- Advising on post license activities and regulatory issues.

Besides, being well aware of that Merge and Acquisition (M&A) transactions are expected to configure a brand new investment trend in Vietnam in the near future, in the most recent year, our lawyer and experts continually invest in a unique set of solutions and research including legal frameworks, roadmaps that directly address M&A issues in order to minimize project risk and time to value. With this service, we assist our client in due diligence study, identify commercial risk associated with the project, preparing and/or reviewing legal documents, designing M&A deals and also negotiation etc. Our practical advise, dedication are recognized by clients as valuable contribution for the success of their M&A deals. We assist clients in both cross-border M&A transactions and direct acquisition in Vietnam.



PRODUCTS REGISTRATION

REGULATORY COMPLIANCE

Regulatory and compliance is vital part of business management. Having compliance help enterprise building the good citizenship image of company and avoid legal risks arisen. We act for number of clients and supporting them in building best practices and maintain the compliance in doing business in Vietnam. Our scope of services are:

- Advise on regulatory issues relating to products, technical barrier and marketing practice in Vietnam.
- Advise on product specifications, testing, limit, ingredients, sampling, contamination...
- Advise on labeling and packaging.
- Product registration.
- Advise on advertising and promotion.
- Advise on food safety and hygiene.
- Issues relating to products.



INTELLECTUAL PROPERTIES

VGC provides the full range of intellectual property services covering patent, trademark, industrial design, copyright and domain name, enforcement and commercial exploitation of IP rights.

Our group of IP Lawyers and technology specialists is always willing to assist whether you are seeking advices how to begin protecting your unique ideas or to deal with the most complex issues in the various aspects of IP.

Our IP practice covers not only Vietnam but also other countries in Asia and other regions where our associated offices locate. We bring to Client valuable services for patentability research, trademark, industrial design, patent registration, copyright protection, watching and investigation of IP right Infringement, assistance in negotiation and obtaining IP Right Licensing, Franchising, Technology Transfer as well as commercial exploitation of IP Right Objects.



DISPUTE RESOLUTION

We have increasingly been involved in dispute resolution by court and arbitration which has been appreciated as a way to offload the cases at the Vietnamese system and to create transparency and predictability for the outcome of the hearing process. The value that VGC contributed to client is effective combination of evidence and argument, risks tracking, potential damage and risk control, negotiation and also mediation.

Dispute arising during the business operation, contract execution always cost time and money to all parties. Understanding the business and well trained by problem solving techniques, we have been success in helping various clients reached best settlement out-of-court and avoid the long time and exhausted court case.

We act for clients in various dispute resolutions, either by way of out-of-court settlement or before the Vietnamese courts and State agencies. Our major expertise is:

- Mediation: reviewing relevant contracts and documents, advising possible courses of action, appropriate approach and negotiating with relevant parties before initiating the legal proceeding.
- Legal representation: representing clients before Vietnamese courts and other Vietnamese authorities.
- Arbitration: advising on choice of arbitration, drafting arbitration clause, and representing clients for recognition and enforcement of domestic and foreign arbitral awards.
- Alternative proceedings: certain alternatives may be available for dispute resolution in Vietnam.



LABOUR & EMPLOYMENT

VGC advises many foreign invested companies, branches and representative of foreign companies on all aspects of labor matters including drafting of labor contracts and acting on behalf of clients in relation to in-courts or out-of court settlement of labor disputes.

We also assist local companies and foreign invested companies in setting up of labor internal rules, settlement of labor disputes, obtaining work permit and other labor matters.

MAYJOR CLIENTS IN REGULATORY FRAMEWORK

		
		
		
		
		
		
		
		

VIETNAM GLOBAL CONSULTING

45AB Pasteur St., Nguyen Thai Binh Ward, District 1, Ho Chi Minh City, Vietnam

Tell: (+84) 28 6684 0220
(+84) 28 3915 1557
Email: info@vgclaw.com.vn

272 Khuong Dinh, Thanh Xuan Distrist, Ha Noi City, Vietnam

Email: info@vgclaw.com.vn